



# Acting for Farmers: An Update

9 June 2010 - The Landmark, Dundee

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## Acting for Farmers: An Update

Speaker: Watson Bell HNDA Dip FBOM MSc

Watson is an agricultural and land use consultant based at Elgin. Following a career with SAC, latterly as Area Advisor in Moray and Nairn, he set up in private practice in 1989. His practice covers a large area mainly North of Perth dealing with Estates, farms and other rural businesses. He undertakes a wide range of economic and land related consultancy including resolution of landlord tenant disputes, partnership dissolution, financial planning and budgeting and advising on grants and subsidies. He lectures one day a week in the land economy department at Aberdeen University in rural financial management, land law and estate management.

He is clerk to the local salmon fisheries board, a member of the local land access forum and has been appointed as an external member on SEERAD EU subsidies appeals panel.

### OBJECTIVES

This course will provide a detailed review of the issues affecting agricultural businesses.

It will not cover basic accounting and tax issues but will focus on what is changing in the sector and how businesses will need to respond to these changes.

### CONTENT

- Background on farm profitability
- Policy update
- The single payment system, SFP
- Trading and the future of SFP
- The Scottish Rural Development Program
- Capital values of land and agricultural rents
- Tax considerations
- Market and profitability outlook for the various sectors; arable, dairy, beef and sheep
- How the industry is changing and will continue to change
- Need to move to profitable farming with reduced subsidy by 2012/13
- Income stream options
- Different sector responses

CPD HOURS: 3

### The Landmark (formerly The Swallow Hotel), Dundee

Kingsway West, Dundee  
Tayside DD2 5JT  
Tel: 01382 641 122

Wednesday 9 June 2010

9.30am to 12.30pm



### Please return to:

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We are a national member firm - this form is to reserve our places on the courses as indicated. We understand we will not be invoiced for these places.

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Cancellations: No refund will be made where cancellation is received less than 14 days before the date of the course. All other cancellations will be subject to a £25 administration charge. All cancellations must be in writing.

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